

Global Clearing

G. H. Financials Quarterly Newsletter

Issue: #7 | December 2015

The global exchange-traded derivatives market place is one of the most dynamic markets in the world. G. H. Financials quarterly Newsletter – “Global Clearing” – aims to give our clients an overview and insight into how G. H. Financials is leading from the front in adapting to an ever-changing market landscape in order to give our clients market-leading service and support in their trading activities.

INTRODUCTION FROM LONDON



Gemma Lloyd, Global Head of Service Delivery

When it comes to Client Services, one of our core principles at G. H. Financials is to provide individually tailored clearing solutions. At GHF, we pride ourselves in offering bespoke clearing services and we recognise that this can only be achieved by understanding the unique requirements of each and every client.

Since joining GHF in 2013 as the Global Head of Client Services, it has been my responsibility to ensure that we provide a premier client experience at all levels, both across the organisation and around the world.

GLOBAL FOCUS ON CLIENTS

2015 has been a particularly busy year for me as we have been re-engineering the way we work in order to optimise our global client service model. We have achieved this by integrating, while at the same time expanding, our entire client facing operations. In June this year, GHF formally combined the Client Services, eSolutions, and I.T. support teams, across the Asian, European and US time-zones, to create a new Global Service Delivery group. We believe that a holistic approach to service delivery means that our clients' needs are fully understood and can be met more effectively and more efficiently at every GHF touch point.

As our global client base continues to expand, we too have evolved, with Client Services and eSolutions teams now also established in both Chicago and Hong Kong, equipped with the expertise to serve our local clients in their time-zone across global markets.

We believe that our solutions-orientated philosophy is a major reason behind the 90% increase in active clients clearing with GHF over the past year, and with our new structure in place I feel very confident that we are in a great position to support our clients even more effectively during 2016 and beyond.

Gemma Lloyd: gemma.lloyd@ghfinancials.com

EXCHANGE FOCUS

CME Group Options Show Unprecedented Electronic Growth

Trade the marketplace with benchmark options on futures across all six major asset classes, and access the deep liquidity of 2.76 million contracts traded daily.

Electronic trading on CME Globex has surged to 1.5 million contracts daily (up 550% since 2009) with nearly half of this volume being done in spreads – offering reduced costs, minimized execution risk, and the potential for price improvement.



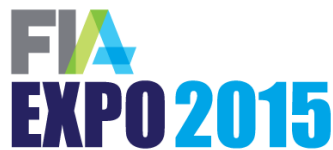
Access options tools and resources including the QuikStrike analytics tool and daily options reports, or view the electronic toolkit to learn more.

[Options tools and resources](#)
[Electronic Toolkit](#)

PREVIOUS EVENTS

FIA EXPO 2015 - Chicago

3-5 November 2015



G. H. Financials exhibited at the 31st Annual FIA Futures & Options Expo in Chicago. The event attracted over 4,000 major market participants. The G. H. Financials executive team spoke on some key thought-leading panels.

Mark Ibbotson, Group CEO of G. H. Financials, was the moderator for the panel "**How will changes in the clearing model impact customers and markets?**".



And Sharon Shi Ning, Managing Director, G. H. Financials (Hong Kong) Ltd, participated on the panel "**China: What has been the response to recent market events?**".



GLOBAL CLEARING SOLUTIONS

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Networking with Eurex

19 November 2015



GHF and Eurex co-hosted an event to network & learn about trading, clearing and market access to the VSTOXX® futures contracts for U.S. based clients.

Think the European volatility market is illiquid? Think again! Average daily volume in the VSTOXX® Futures is 30,000 contracts. VSTOXX® volume from the U.S. is growing.

UPCOMING EVENTS

FOW's Derivatives World London

Grange City Hotel,
London

8 December 2015



Steve Martin, COO of G. H. Financials, will be part of the panel of FOW's Derivatives World London: The Debates 2015 – Followed by the FOW International Awards Gala Dinner.

For more information, see:

www.ghfinancials.com/en/more/events/derivatives-world

NETWORKING

If you would like to meet G. H. Financials we will be in the following locations during December 2015:

Shenzhen
China

3-5 December 2015

Mark Ibbotson (Group CEO, G. H. Financials) and **Sharon Shi Ning** (Managing Director, G. H. Financials (Hong Kong) Ltd.) will be attending the 11th China (Shenzhen) International Derivatives Forum.

Singapore

8-10 December 2015

Peter Lovell (CEO, G. H. Financials (Hong Kong) Ltd.) and **Sharon Shi Ning** will be attending the 11th Annual FIA Asia Derivatives Conference.

Tel Aviv

2-3 December 2015

Gemma Lloyd (Global Head of Service Delivery, G. H. Financials) and **Mark Phelps** (Global Head of Sales & Marketing, G. H. Financials) will be networking in Tel Aviv.

Additionally, **Mark Phelps** will be in London 7 – 8 December, 2015.

If you would like to arrange a meeting, please get in touch:

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Mark Phelps: mark.phelps@ghfinancials.com

Peter Lovell: peter.lovell@ghfinancials.com

Sharon Shi Ning: shi.ning@ghfinancials.com



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AWARDS

G. H. Financials was awarded as one of the “**Excellent Futures Service Providers**” at the 2nd Global Derivatives Trading Competition in Zhengzhou, China.

FOW Lifetime Achievement Award – G. H. Financials would like to congratulate G. H. Financials Founder, Gedon Hertshen, as the recipient of the FOW Lifetime Achievement for 2015.

FIND OUT MORE

If you want to find out more about any of the items covered in this newsletter, or find out how G. H. Financials could help your business, please get in touch with us:

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